



## NOTICE OF PUBLIC MEETING OF THE ARIZONA STATE PARKS BOARD

Notice is hereby given to Members of the Arizona State Parks Board (Board) and the general public that there will be a General Parks Board meeting, to begin on **THURSDAY, March 17, 2011** at the **Winslow City Council Chambers** located at **119 E. First St., Winslow, AZ** at **2pm** pursuant to A.R.S. § 38-431.02 and A.R.S. § 41-511.01 *et. seq.* **The public portion of the meeting will begin at 2pm (time certain).**

The Board may elect to hold an Executive Session for any agendized item at any time during the meeting to discuss or consult with its legal counsel for legal advice on matters listed on this agenda pursuant to A.R.S. § 38-431.03(A)(3). Items on the Agenda may be discussed out of order, unless they have been specifically noted to be set for a time certain. Public comment will be taken. The Board will discuss and may take action on the following matters.

### AGENDA

(Agenda items may be taken in any order unless set for a time certain)

- A. **CALL TO ORDER - ROLL CALL – Time Certain: 2pm**
- B. **PLEDGE OF ALLEGIANCE**
- C. **INTRODUCTIONS OF BOARD MEMBERS AND AGENCY STAFF**
  - 1. **Board Statement - “As Board members we are gathered today to be the stewards and voice of Arizona State Parks and its Mission Statement to manage and conserve Arizona’s natural, cultural, and recreational resources for the benefit of the people, both in our parks and through our partners.”**
- D. **CALL TO THE PUBLIC –** This is the time when the Board may hear comments from the public. A person who wants to address the Board must fill out a form and provide it to the Board Chair in advance. In order to provide opportunity for all of those who want to address the Board, it is probable that each comment will be limited to three minutes and the Board requests that no more than one person per organization speak. Pursuant to A.R.S. § 38-431.01(G), members of the Board may not discuss or take legal action on any matter raised during the call to the public unless that matter is properly noticed for discussion and/or legal action. Board members are limited to asking staff to study the matter, responding to criticism or asking that the matter be placed on a future agenda.



## **E. BOARD ACTION ITEMS**

- 5 1. **Consider Homolovi Ruins State Park Name Change** – Staff recommends the Arizona State Parks Board change the name of Homolovi Ruins State Park to Homolovi State Park. Further the Arizona State Parks Board directs staff to submit the name change to the Arizona State Board of Geographic and Historic Names for consideration, if approved, the Arizona State Parks Board directs staff to proceed with changing signage, marketing and other media to reflect the new name.
2. **Legislative Update** – The Arizona State Parks Board may vote to take a position or provide direction to staff concerning legislation affecting Arizona State Parks.
- 7 3. **Consider FY 2011 Budget Adjustments** – Staff recommends the Arizona State Parks Board approve an amended FY 2011 Agency Operating Budget of \$19,063,300 as presented in the attachment on page 7a, including the explicit intent of expending all remaining Arizona State Parks Heritage Fund Interest monies by June 30, 2011.
4. **Approve Minutes of February 23, 2011 Arizona State Parks Board Meeting**

- F. **DIRECTOR'S SUMMARY OF CURRENT EVENTS** – The Executive Director may update the Arizona State Parks Board on special events and accolades. A list of items to be discussed under this agenda item will be posted on the State Parks website (azstateparks.com) 24 hours in advance of the Parks Board meeting.

## **G. DISCUSSION ITEMS**

1. **Revenue Forecast by Major Fund and Park Visitation Update**
2. **Commission on Privatization and Efficiency (COPE) Report Update**
- 9 3. **State Parks Operations Status Update**
4. **State Park Construction Project Update**
5. **Proposed Contact Point Development, Lake Havasu State Park, Update**
- 10 6. **Request for Information (RFI) for 3<sup>rd</sup> Party Management in Arizona State Parks Summary**
7. **Discuss Existing Models on Quasi Public Bodies in Relationship to the Pros Report**
8. **Homolovi Ruins State Park Overview**

## **H. TIME AND PLACE OF NEXT MEETING AND CALL FOR FUTURE AGENDA ITEMS**

1. **Staff recommends that the next Arizona State Parks Board Meeting be on Wednesday, May 11, 2011.**
2. **Board members may wish to discuss issues of interest to Arizona State Parks and request staff to place specific items on future Board meeting agendas.**



**I. ADJOURNMENT**

**J. CALL TO ORDER FOR EXECUTIVE SESSION**

**K. EXECUTIVE SESSION** - Upon a public majority vote, the Board may hold an Executive Session that is not open to the public. The Board will not take action in the executive session, and all discussions in executive session are confidential. The Board may hold an executive session for the following purposes:

**1. To discuss or consult with its legal counsel for legal advice on matters listed on this agenda pursuant to A.R.S. § 38-431.03(A)(3).**

**a. Quasi-Governmental, quasi-public and quasi-corporate organizations.**

\*\*\*\*

Pursuant to Title II of the Americans with Disabilities Act (ADA), Arizona State Parks does not discriminate on the basis of a disability regarding admission to public meetings. Persons with a disability may request a reasonable accommodation, such as a sign language interpreter, by contacting the acting ADA Coordinator, Nicole Armstrong-Best, (602) 542-7152; or TTY (602) 542-4174. Requests should be made as early as possible to allow time to arrange the accommodation.

3/7/11 12:51 PM

*Renée E. Bahl 7 March 2011*

Renée E. Bahl, Executive Director



**AMENDED**

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**NOTICE OF QUORUM OF THE  
ARIZONA STATE PARKS BOARD**

Notice is hereby given to Members of the Arizona State Parks Board (Board) and the general public that a quorum of the Board may be attending the Grand Reopening of **Homolovi Ruins State Park**, Interstate-40, Exit 257; 1.5 miles north on Highway 87, **Winslow, AZ** and other activities related to the opening on **Thursday, March 17** and **Friday, March 18, 2011**. No business will be conducted at these festivities.

**AGENDA**

**March 17, 2011**

5:30pm – Winslow Chamber of Commerce St. Patrick's Day Celebration – **523 W. 2<sup>nd</sup> St.**, Winslow, AZ

7:00pm – Dinner at La Posada Hotel's Turquoise Room – 303 E. 2<sup>nd</sup> St., Winslow, AZ.

**March 18, 2011**

9:00am – Blessing at Homolovi Ruins State Park - Interstate-40, Exit 257; 1.5 miles north on Highway 87, Winslow, AZ.

12:00pm – Comments from the Hopi Tribal Chairman and the Parks Board Chair

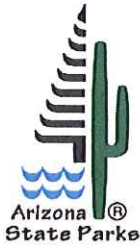
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*Renée E. Bahl* 11 March 2011

Renée E. Bahl, Executive Director





## Arizona State Parks Board Action Report

### Agenda Item #: E-1

Title: Consider Homolovi Ruins State Park Name Change  
Staff Lead: Jay Ream, Assistant Director  
Date: March 17, 2011

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#### **Recommended Motion:**

I move the Arizona State Parks Board change the name of Homolovi Ruins State Park to Homolovi State Park. Further the Arizona State Parks Board directs staff to submit the name change to the Arizona State Board on Geographic and Historic Names for consideration, if approved, the Arizona State Parks Board directs staff to proceed with changing signage, marketing and other media to reflect the new name.

#### **Status to Date:**

At the first quarterly partners meeting on November 12, 2010, the Hopi requested that Arizona State Parks (ASP) consider changing the name of Homolovi Ruins State Park. To the Hopi, the word "Ruin" in the park name refers to "something dead." They would prefer "Ruin" be replaced with another noun or remove it.

Staff requested public comments by issuing a statewide press release, posting the information on the Arizona State Parks website and by sending a letter to persons and groups affiliated with the Park.

#### **Public Comment:**

Arizona State Parks received 22 comments regarding the proposed name change. Dropping the word Ruin was common to every comment received. LeRoy Shingoitewa, Chairman of the Hopi Tribe, supports the motion as written with the correct spelling as Homolovi. The City of Winslow also supports removing Ruins from the Park name and accepts the name Homolovi State Parks.

The following is a list of suggested name changes. Some respondents offered more than one suggestion.

Homolovi State Park - 10 respondents  
Homolovi Village State Park - 2  
Homol'ovi Heritage State Park - 2  
Homol'ovi State Park  
Homol'ovi Kiikiqo State Park  
Homolovi Remains State Park  
Homolovi Historical State Park  
Homolovi Settlement State Park  
Homolovi Relic State Park  
Homolovi Hopi State Park  
Hopi Homolovi State Park  
Homolovi Ancestral Grounds State Park  
Homolovi Ancient Walls State Park

**Time Frame:**

Should the Parks Board approve the recommended motion, staff would proceed with the following.

- ASP would submit the new name with sufficient supporting information to the Arizona State Board on Geographic and Historic Names for consideration.
- The Arizona State Board on Geographic and Historic Names would follow their process outlined in Arizona Revised Statute § 42-835.04.
- If approved, staff would change signage, marketing and other media to reflect the new name.

**Staff and Financial Resources:**

The Park entrance sign is \$8,000. The web site would be changed immediately, marketing and other media would transition out as current supplies are depleted and reordered reflecting the new park name. Staff time is 10 hours.

**Relation to Strategic Plan:**

Partnerships: To build lasting public and private partnerships to promote local economies, good neighbors, recreation, conservation, tourism and establish sustainable funding for the agency.

**Relevant Past Board Actions:**

Agreement with Hopi and ASP, October 20, 2010

**Attachments:** Email from the Chairman of the Hopi Tribe – Page 5a  
Letter from the City of Winslow, City Manager – Page 5b

Homolovi Ruins State Park Name Change  
Email from Chairman of the Hopi Tribe  
March 17, 2011  
Agenda Item#: E-1

**From:** Leroy Shingoitewa [<mailto:LShingoitewa@hopi.nsn.us>]  
**Sent:** Friday, March 04, 2011 12:31 PM  
**To:** Jay P Ream  
**Cc:** Maxine Wadsworth; Curtis Honanie; Renee E Bahl; Nicole Honanie  
**Subject:** RE: Homolovi Name Change

Mr. Ream, The motion and name change is acceptable to the Hopi Tribe. Correct spelling to be used is: "Homolovi". Thank you.

# Homolovi Ruins State Park Name Change

March 17, 2011

Agenda Item #: E-1

Mayor  
Robin R. Boyd

(928) 289-2422  
Fax (928) 289-3742  
TDD (928) 289-4784



Discover Winslow-A City in Motion

Council Members  
Peter Cake  
Thomas R. Chacon, Sr.  
Curtis Hardy  
Marsha Juergens  
Marshall Losey  
Harold Soehner



February 22, 2011

Arizona State Parks  
Public Information Office  
1300 W. Washington St.  
Phoenix, AZ 85007

RE: Homolovi Ruins State Park

To Whom It May Concern:

The City of Winslow supports the Hopi Tribe's desire to remove the word "Ruins" from the above-referenced park name. The requested name of "Homolovi State Park" is very acceptable to us.

We are thrilled the park will reopen soon, and will make every attempt to attend the grand opening on March 18<sup>th</sup>.

If you have any questions, or require additional information, please call me at 928-289-1414.

Sincerely,

Jim Ferguson  
City Manager



**Arizona State Parks Board Action Report**  
**Agenda Item #: E-3**



Title: Consider FY 2011 Budget Adjustments  
Staff Lead: Kent Ennis, Assistant Director  
Date: March 17, 2011

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**Recommended Motion:**

I move the Arizona State Parks Board approve an amended FY 2011 Agency Operating Budget of \$19,063,300 as presented in attachment on page 7a, including the explicit intent of expending all remaining Arizona State Parks Heritage Fund Interest monies by June 30, 2011.

**Status to Date:**

The Arizona State Parks Board adopted the FY 2011 agency budget on June 15, 2010. Since this action, the agency has entered into new financial agreements for park operations as well as has updated revenue forecasts in a variety of funds. Together, these changes raise currently projected revenues by \$1,551,400 and projected expenditures by \$608,900.

Partnerships Fund:

Staff recommends an increase of \$180,600 to the Partnerships Fund budget from the current \$617,700 to \$798,300 for expenditure of park operating funds from contributing governmental partners.

- New intergovernmental agreements (IGAs) in support of park operations were implemented after June 15, 2010 including \$5,000 from Star Valley for Tonto Natural Bridge State Park.
- New IGA partner funds also include \$1,500 per month for nine months of FY 2011 from Lake Havasu City for building maintenance at the Lake Havasu Water Safety Center.
- Closed parks that re-opened in FY 2011 with new IGA partner funding include Jerome State Historic Park (\$25K for park operations from Yavapai County) and Homolovi Ruins State Park (\$14,625 per month for four months of FY 2011 from the Hopi Tribe).
- Funds were received from partners during June of FY 2010 that were advanced for use during FY 2011. The cash balance of these funds carried forward was \$78,600.
- Note: Contributions from non-governmental partners are deposited into the Donations Fund, rather than the Partnerships Fund.

Enhancement Fund:

Staff recommends an increase of \$198,900 to the Enhancement Fund expenditure budget from the current \$5,590,200 to \$5,789,100 for park operating expenditures.

- Jerome and Homolovi were originally budgeted to remain closed for all of FY 2011. Staff recommends an additional Enhancement Fund budget allocation for each park, in addition to the new IGA partner funding, due to increased Enhancement Fund revenues: Jerome \$65,500 and Homolovi \$35,000.

- Staff also recommends an increase to the Enhancement Fund operating budget of \$98,400 to offset a portion of the estimated \$240,000 Law Enforcement Boating Safety Fund (LEBSF) revenue shortfall relative to the original FY 2011 forecast.

**Heritage Fund Interest:**

Staff recommends an increase of approximately \$140,000 to the Heritage Fund Interest operating budget, with the explicit intent to completely expend all cash in the fund by June 30, 2011. The additional Heritage Fund Interest budget will be used for one-time marketing and printing purposes.

**Publications and Souvenirs Revolving Fund:**

Staff recommends increasing the Publications and Souvenirs Revolving Fund (Pubs Fund) budget by a total of \$130,000. Additional resale merchandise purchases of up to \$100,000 would be funded to reflect the increased revenue estimate from \$250,000 to \$350,000 based on higher sales trends.

Seasonal staff, one in the field and one in the Phoenix Office, would be funded with \$30,000 of this increase. Current Gift Shop Program staff is currently limited to one full-time permanent employee.

**Reservation Surcharge Fund and Off-Highway Vehicle Recreation Fund:**

Staff recommends adjustments to the Reservation Surcharge Fund of \$5,800 and the Off-Highway Vehicle Recreation Fund of \$16,400 to reflect sweeps to those funds that were enacted immediately prior to the release date of the Board Packet for the June 15, 2010 Board meeting.

**Combined Budget Impact to FY 2011**

The combined revenue and expenditure changes recognized and requested in this Board Action result in a positive change to estimated FY 2011 agency ending balances of \$693,600.

**Time Frame:**

Passage of this FY 2011 Budget amendment will take place immediately.

**Staff and Financial Resources:**

No additional staff time is required. This amendment to the FY 2011 agency budget raises currently projected revenues by \$1,551,400 and projected expenditures by \$608,900.

**Relevant Past Board Actions:**

FY 2011 Budget Approved June 15, 2010

**Attachment:**

Arizona State Parks FY 2011 Estimated Operating Budget Variances as of February 8, 2011 – Page 7a

# Arizona State Parks - FY 2011 Budget Adjustments

Fund Source	June 15, 2010 Board Approved FY 2011 Budget	FY 2011 Requested Budget Adjustment	Revenue Variance from June 2010 Budget	Expenditure Variance from June 2010 Budget	Ending Cash Balance Variance
<b>Agency Operating Funds:</b>					
<b>Appropriated Operating Funds:</b>					
Enhancement Fund \1 \7	\$5,590,200	\$5,789,100	\$950,000	\$198,900	\$615,900
Law Enforcement Boating Safety Fund \1	3,536,500	3,538,100	(240,000)	(98,400)	(141,600)
Reservation Surcharge Fund \5	243,400	237,600	0	(5,800)	0
<b>Subtotal Appropriated Operating Funds</b>	<b>\$9,470,100</b>	<b>\$9,564,800</b>	<b>\$710,000</b>	<b>\$94,700</b>	<b>\$474,300</b>
<b>Non-Appropriated Operating Funds:</b>					
Donations Fund Interest \2	\$10,000	\$90,000	(\$600)	\$80,000	(\$80,600)
Federal Funds	1,000,000	1,000,000	(1,200)	0	(1,200)
Heritage Fund - Interest \3	20,000	160,000	13,500	140,000	(126,500)
Land Conservation Fund - Interest \4	955,000	955,000	522,400	0	522,400
Off-Highway Vehicle Fund \5	941,800	925,400	0	(16,400)	0
Partnerships Fund \6	617,700	798,300	111,800	180,600	(65,600)
Publications & Souvenirs Fund	189,800	319,800	100,000	130,000	(37,500)
State Lake Improvement Fund	5,250,000	5,250,000	95,500	0	8,300
<b>Subtotal Non-Appropriated Operating Funds</b>	<b>\$8,984,300</b>	<b>\$9,498,500</b>	<b>\$841,400</b>	<b>\$514,200</b>	<b>\$219,300</b>
<b>Subtotal Agency Operating Funds</b>	<b>\$18,454,400</b>	<b>\$19,063,300</b>	<b>\$1,551,400</b>	<b>\$608,900</b>	<b>\$693,600</b>

\1 Estimated revenue shortfall of \$240K in Law Enforcement Boating Safety Fund (LEBSF) is partially offset by a beginning LEBSF cash balance that is \$140K higher than originally estimated. Staff recommends an increase to the Enhancement Fund operating budget to offset approximately \$100K of the LEBSF revenue shortfall.

\2 An increase to the Donations Fund expenditures (up to \$350K total) was previously approved by the Board. An increase of \$80K has been applied to the Donations Interest account.

\3 The cash balance forward in Heritage Fund Interest was \$126,500 higher than originally estimated. FY 2011 interest earnings are also higher than originally estimated. Staff request an increase to the Heritage Interest operating budget, estimated at \$160K, to completely expend all cash in the fund by June 30, 2011.

\4 Original estimate for the Land Conservation Fund Interest presumed no interest revenues after November 2, 2010 and targeted a zero cash balance at that time. Staff is not requesting additional operating budget, and estimate an ending cash balance of \$337,700

\5 Staff recommends decreases to the Reservation Surcharge and Off-Highway Vehicle Fund operating budgets to reflect salary sweeps implemented after the June 15, 2010 Board meeting. New intergovernmental agreements (IGAs) in support of park operations were implemented after June 15, 2010 including \$5K from Star Valley for Tonto Natural Bridge.

\6 New IGA partner funds also include \$1,500 per month (nine months of FY 2011) from Lake Havasu City for building maintenance at the Lake Havasu Water Safety Center.

\7 Jerome and Homolovi were originally budgeted to remain closed for all of FY 2011. Staff recommends an additional Enhancement Fund allocation for each park, in addition to new IGA partner funding. Jerome \$65,500 Homolovi \$35,000

\8 The Publications and Souvenirs (Pubs) Fund revenue estimate has increased by \$100,000 and staff recommends increasing the budget for resale merchandise purchases by this amount. Staff also recommends increasing the Pubs Fund budget by \$30,000 for seasonal staff. Current Gift Shop Program staff is limited to one FTE permanent employee.





## Arizona State Parks Board Information Report Agenda Item #: G-3

Title: State Parks Operations Status Update  
Staff Lead: Jay Ream, Assistant Director  
Date: March 17, 2011

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### Status to Date:

The Arizona State Parks Board worked hard to keep parks open by both leveraging existing public and private partnerships and building new relationships. The attached summary describes current operations.

### Upcoming Activities:

- Arizona State Parks (ASP) is in discussions with Apache County for the seasonal operation of Lyman Lake State Park. On December 22, 2010 ASP submitted a letter to the Bureau of Land Management (BLM) requesting a review of issues regarding third-party operations at Lyman Lake State Park.
- The Parks Board approved the release of a Request for Proposal (RFP) for the operation of the Lodge at Tonto Natural Bridge on January 12, 2011. The RFP is currently being drafted.
- Arizona State Parks received six responses to the Request for Information (RFI) to solicit feedback regarding the feasibility of third-party management in Arizona State Parks.
- Staff is in the process of renewing partnership agreements. (attached schedule)
- Homolovi Ruins State Park reopened to the public on March 1, 2011 by agreement with the Hopi. Grand Reopening March 18, 2011.

### Time Frame/Target Date for Completion:

Fort Verde State Historic Park – renew agreement with Town of Camp Verde effective date April 1, 2011.

Tubac Presidio State Historic Park – renewed agreement with Santa Cruz County is complete, effective date April 1, 2011.

### Relevant Past Board Actions:

- RFP for Oracle State Park, June 16, 2010
- RFP for Lyman Lake State Park, September 15, 2010
- RFI for third-party management in Arizona State Parks, November 17, 2010
- RFP for the operation of the Tonto Lodge, January 12, 2011
- Parks Board has endorsed 19 partnership agreements for the operation of Arizona State Parks

**Attachments:** State Parks Operations Status Update - Pages 9a-9b  
Partnership Agreement Status - Page 9c



Title: Operations Status Update Attachment  
Date: March 17, 2011  
Agenda Item #: G-3

**A. Parks that were Never Scheduled to Close:**

1. Buckskin Mountain State Park (SP)/River Island
2. Catalina SP
3. Cattail Cove SP
4. Dead Horse Ranch SP
5. Fool Hollow Lake Recreation Area
6. Kartchner Caverns SP
7. Lake Havasu SP
8. Patagonia Lake SP
9. Slide Rock SP

**B. Parks Operated by Arizona State Parks staff through Partnership Support:**

Park	Partner
1. Alamo Lake SP	La Paz County-\$30K
2. Fort Verde SHP	Town of Camp Verde -\$105K Agreement renewed April 1, 2011
3. Homolovi Ruins SP	Hopi Tribe contributing \$175,500 to re-open park. Reopening date March 1, with Grand Reopening on March 18, 2011.
4. Jerome SHP	Yavapai County-\$30K
5. Lost Dutchman SP	Friends of Lost Dutchman -\$24K
6. Picacho Peak SP	City of Eloy-\$20K
7. Red Rock SP	Yavapai County, Benefactors, City of Sedona-\$160K
8. Riordan Mansion SHP	Arizona Historical Society, Riordan Action Network-\$78K
9. Roper Lake SP	Graham County, AZ Game & Fish
10. Tonto Natural Bridge SP	Town of Payson-\$15K; Star Valley-\$5K; Friends of Tonto Natural Bridge-\$10K

Title: Operations Status Update Attachment  
Date: March 17, 2011  
Agenda Item #: G-3

**C. Parks Operated by Partners with no State Parks staff:**

<b>Park</b>	<b>Partner</b>
1. Boyce Thompson Arboretum SP	University of Arizona & Boyce Thompson Foundation
2. McFarland SHP	Town of Florence
3. Tombstone Courthouse SHP	City of Tombstone
4. Tubac Presidio SHP	Santa Cruz County & Tubac Historical Society Agreement renewed effective April 1, 2011
5. Yuma Territorial Prison SHP	City of Yuma
6. Yuma Quartermaster Depot SHP	City of Yuma

**D. Parks that are Currently Closed to the Public:**

1. Lyman Lake SP	Discussions with Apache County to renew the agreement for seasonal operation. Parks Board directed staff to draft an RFP for park operations. Letter submitted to BLM on December 22, 2010
2. Oracle SP	RFP for 3 <sup>rd</sup> party operations closed on October 6, 2010. No bids submitted. Re-evaluating options.
3. San Rafael State Natural Area (SNA)	Grazing special use permit implemented, no public access.

Title: Partnership Agreement Status Attachment  
Date: March 17, 2011  
Agenda Item #: G-3

Park IGA/Agreement Renewal Dates  
2/25/2011

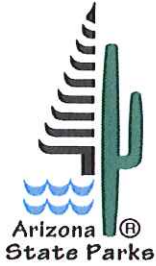
Park	IGA No.	Partner	Date Ending	Renewal Term
Ft. Verde *	10-032	Camp Verde	3/29/2011	1 Year
Picacho Peak**	10-046	Eloy	6/3/2011	1 Year (2)
Red Rock	10-045	Yavapai Co.	6/3/2011	1 Year (2)
Alamo Lake**	10-043	La Paz Co.	6/3/2011	1 Year (2)
Red Rock Gift Shop	11-010	Benefactors	6/30/2011	1 Year (2)
Red Rock-Connections	11-041	Benefactors	6/30/2011	Available, no set term
Roper Lake	10-044	Graham Co.	6/30/2011	1 Year (2)
Jerome	11-023	Yavapai Co.	8/31/2011	1 Year (2)
Lyman Lake	10-038A1	Apache Co.	9/15/2011	Available, no set term
Tonto Nat. Bridge	10-042A1	Payson	9/27/2011	1 Year (2)
Tonto – Star Valley	11-028	Star Valley	9/27/2011	Available, no set term
Tonto - Friends	11-031	Friends	9/26/2011	1 Year (2)
Homolovi Ruins	11-036	Hopi Tribe	10/19/2011	1 Year (2)
Homolovi	11-009	Winslow	10/31/2011*	1 Year (2)
Tubac Presidio	10-037	Santa Cruz Co.	3/31/2012	1 Year (1)
Yuma QMD	10-006	Yuma	6/30/2012	3 Year (2)
Riordan Mansion	10-039	AHS	3/31/2013	2 Year (2)
Tombstone	10-035	Tombstone	3/31/2013	2 Year (2)
Yuma Terr. Prison	10-031	Yuma	3/31/2013	3 Year (2)
McFarland***	11-027	Florence	6/30/2013	3 Year (2)

\* Working on amendment to extend through 6/30/2011

\*\* Agreements for Picacho and Alamo will not be renewed

\*\*\* Needs amendment to separate electric service

**Arizona State Parks Board Information Report**  
**Agenda Item #: G-5**



Title: Request for Information (RFI) for 3<sup>rd</sup> Party Management in Arizona State Parks Summary  
Staff Lead: Kent Ennis, Assistant Director  
Date: March 17, 2011

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**Status to Date:**

Six companies responded to the Request For Information (RFI) issued December 20, 2010 and due January 31, 2011.

ARAMARK, Broomfield, Colorado  
CLM Services, Palo Alto, California  
Equity Lifestyle Properties, Chicago, Illinois  
Forever Resorts, L.L.C., Scottsdale, Arizona  
Recreation Land Management, Flagstaff, Arizona  
Recreation Resource Management, Phoenix, Arizona

The review team consisting of Arizona State Parks staff and outside individuals with expertise in park concession management or public-private partnerships compiled and summarized the RFI responses.

At the March 17 meeting, staff will present a summary of the approaches to concession operations, the products and services that each company would or would not provide to Arizona State Parks, costs of implementation, and other issues as presented. This information will be summarized in such a way to provide confidentiality for specific proprietary information that may be provided.

**Upcoming Activities:**

An analysis is required to identify services and opportunities that will enhance existing park operations and conduct a cost analysis of services and related costs.

A further analysis is needed to determine revenue requirements, which will be received through revenue sharing with concessionaires offering 3<sup>rd</sup> party management at State Parks.

**Relevant Past Board Actions:**

November 17, 2010 Board approval for the Executive Director to issue a Request for Information for 3<sup>rd</sup> Party Management in Arizona State Parks.